

Polyfil produces customer-specific fine wires and tubes for demanding technical applications in the medical technology, automotive, electronics, robotics and sensor technology sectors at its Zug site.

Due to the retirement of the current job holder in May 2022, we are looking for a

## **Head of Sales**

You have profound experience as technical sales manager and have successfully established international markets. Ideally, your expertise covers the world of fine wires and tubes. Otherwise, you will have experience in microtechnology. You are particularly well versed in the medical, watch and automotive industries.

### **Your main tasks:**

- Establishing and expanding the market position by acquiring and supporting major customers in Europe, Asia and the USA
- Budgeting and responsibility for sales and turnover targets including reporting
- Independent processing of fine wire and tube projects in consultation with internal and external departments
- Professional support of customers in technical questions and development of solution proposals; partly also in cooperation with our agents
- Ensure smooth administrative processes together with Customer Service for customer inquiries, offers, prices and delivery dates
- Support and participation in trade fairs and lectures

### **Your Profile**

- Completed training as an engineer (FH) ideally in the field of microtechnology, materials engineering, electronics or polymechanics
  - Many years of professional experience as a sales manager, especially in the acquisition, development and care of international customers in one of the mentioned industries
  - Team-oriented, hands-on, autonomous
  - Good knowledge of German, French and English, Italian is an advantage
  - Ideal age from 45 years
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**Your perspective:**

You will find interesting opportunities, challenging work content and attractive terms of employment. In a flat hierarchy we offer you the opportunity to actively shape the innovation and quality-oriented world of fine wires and tubes and to become part of a successful team.

Please email your complete electronic application including your motivation letter to Andreas Jenny, Managing Director ([ajenny@polyfil.ch](mailto:ajenny@polyfil.ch)). We guarantee highest discretion and look forward to meeting you soon.

**Contact:**

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